

JO-OP CAMPAIGNS

Co-Op Campaigns from Expedia Group[™] Media Solutions combines display advertising with custom landing pages to enable multiple advertisers to extend their marketing spend together, while still aligning with marketing budgets and business objectives.

SIGN UP HERE!

State of Washington Tourism Co-ops Feb-May 2024 and Sep-Dec 2024 THE STRATEGY

- Targets Washington's Top Origin Markets (OR,ID,BC + LA,SF,PHX,SD,CHI,DEN,DFW,NYC)
- Targets active/previous WA searchers & travel intenders competitive conquesting for NW destinations!
- SWT investing \$50k per campaign. Expedia matching SW and all DMO partners with 1:1 media match
- **Discounted DMO Pricing:**
 - \$20,000 Presenting tier exposure
 - \$10,000 Featured tier exposure
 - \$5,000 Standard tier exposure

KEY BENEFITS

CONTACTUS

- Better Together: You can partner with other advertisers who have similar goals and extend your marketing spend together
- Flexible and Customizable: Whether your goal is to drive awareness and engagement or increase bookings, Co-Op Campaigns can be flexible and customizable to your marketing goals and needs
- Reach Your Relevant Audience: Powered by audience segmentation that can be highly customized, advertisers can reach the right consumer with the right message at the right time



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